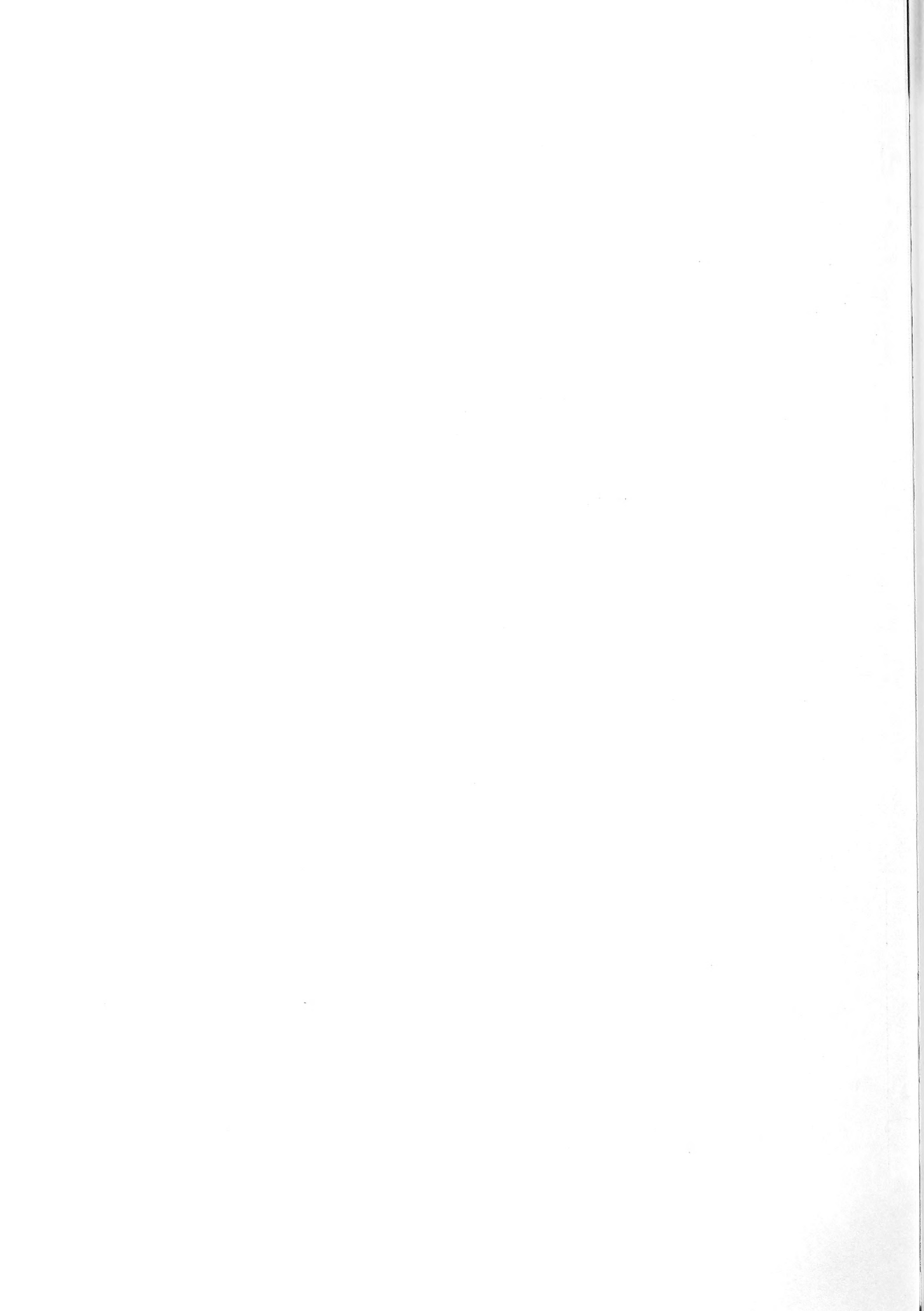


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**The C.&J.**  
**Business**  
**Booster**  
*for*  
**Autumn 1916**

Charles C. Jones







An attractive hedge of Berberis

## "Good Judgment"

THOSE enterprising and experienced nurserymen, Jno. Watson, Pres. of the American Assn. of Nurserymen, and Wm. Flemmer, Pres. of The Ornamental Growers' Association, naturally included West Grove in their early Autumn (1916) inspection tour of nurseries.

Their comments at that time would lead one to infer that if we had in America an organization offering a prize for the cleanest kept nursery (such as was offered by the Horticultural Society of France), The Conard & Jones Nursery would be most certainly eligible for such an award.

But quite as pertinent to you Mr. Nurserymen, was their comment upon *Berberis* grown from cuttings. After carefully comparing the few rows we have grown from seedlings with the many rows and blocks grown from cuttings, these gentlemen appeared notably impressed with the greater uniformity and comeliness of the stock grown from cuttings, which displayed so obviously its superiority over seedling stock.



Tub hydrangea for porch decoration

## Berberis and Privet From cuttings, unless otherwise stated.

Berberis.		100	1000
Thunbergii, 4 yr. from cuttings.....	3'	\$15.00	\$140.
4 yr. from seedlings.....	2'-2½'	10.00	95.
3 yr. bushy.....	18"-24"	9.00	85.
2 yr. from cuttings.....	18"-24"	7.00	65.
2 yr. from seedlings.....	18"-24"	5.00	
California Privet.....	6'	6.00	55.
All these rooted in rich	4'-5'	5.00	45.
Chester Co. Soil	3'-4'	3.50	30.
3 yr.....	18"-24"	3.00	25.
2 yr.....	18"-24"	2.50	22.50
	12"-18"	2.00	17.50

## Arborvitae

		Each	10	100
Thuja Occidentalis Pumila.	10"-12"	\$0.20	\$1.50	\$10.
	9"	.15	1.25	9.0
In 4" pots.....	6"	.12	.90	7.5
In 3" pots.....	4"	.10	.75	5.
T. Occidentalis Pyramidalis. 3 yr.....	24"	.30	2.50	20.
Transplanted.....	6"	.15	1.00	8.
Transplanted.....	4"	.12	.90	7.5
In 3" pots.....	4"	.10	.75	5.
T. Occid. Sibirica Wreana. Transplanted.....	10"-12"	.20	1.50	10.
Transplanted.....	4"	.10	.80	6.
In 3" pots.....	4"	.10	.75	5.
Buxus Sempervirens Arborescens.....	12"	1.50	12.	

## Forcing Hydrangeas—New French

Large 3 year Field Grown Clumps, at 30c.

Also Smaller Sizes, at 10c. and 20c.

*Splendid for Easter and Decoration Day*

New varieties as follows:

- H. Avalanche. Large white.
- H. Bouquet Rose. Bright pink.
- H. La Lorraine. Pale rose to bright pink.

**Order** H. Mad. Emile Mouillere. Large white with rosy carmine eye.

**Now**

- H. Mouselline. Mauve rose with cream center.
- H. Souv. de Mad. Chautard. One of the prettiest, bright rose-colored flowers.

Stock up now with

## New Butterfly Bush

For Lining Out or for Forcing—The Greatest Novelty of its Kind for Many Moons

Buddleia variabilis veitchiana.		Per 100
Strong field plants.....	3'-4'	\$15.
Strong field plants.....	2'-4'	10.
Potgrown, now dormant.....		5.
Buddleia variabilis magnifica.		
Potgrown, now dormant.....		6.

# Are On The Lookout Then Here Is

A thing that costs more and has more quality, actually costs the same as the one that costs less and has less quality.

These offerings are real bargains.



# You For Shrub Bargains Your Look-in Chance

They are right in price and right in quality.

It's your chance.

25 at 100 rates; 250 at 1000 rates.

Prices F. O. B. West Grove, Pa.  
Boxing at cost.

## Oak Brand Shrubs For Sturdy Growth

	10	100
<b>Abelia Rupestris</b> ..... 6'-8"	\$1.75	\$15.
<b>Althea, Banner (Hibiscus)</b> .....		
4'-5'	1.75	14.
3'-4'	1.20	10.
2'-3'	.90	8.
1'-1½'	.60	5.
<b>Bicolor</b> .....		
4'-5'	1.70	14.
3'-4'	1.20	10.
2'-3'	.90	8.
1'-1½'	.60	5.
<b>Double Red</b> .....		
4'-5'	1.70	14.
1'-1½'	.60	5.
<b>Jeanne d'Arc</b> .....		
4'-5'	1.70	14.
2'-3'	.90	8.
1'-1½'	.60	5.
<b>Double Pink</b> .....		
4'-5'	1.70	14.
3'-4'	1.20	10.
1'-1½'	.60	5.
<b>Buddleia</b> .....		
<b>Variabilis Veitchiana</b>		
1000, \$125	3'-3½'	1.75 15.
1000, \$90	2'-3'	1.25 10.
From 3-in. pots,		
1000, \$45	12"-18"	.75 5.
<b>Variabilis Magnifica</b> ,		
1000, \$100	2'-3'	1.50 12.
From 2½" pots,		
1000, \$50		.80 6.
<b>Deutzia</b> .....		
<b>Crenata rosea plena</b>		
4-yr.....	5'-6'	1.50 12.
2 and 3 yr.....	3'-4'	1.25 10.
1 yr.....	12"	.60 4.
<b>Gracilis</b> .....		
15"-18"	1.00	8.
12"-15"	.75	6.
10"-12"	.60	4.
<b>rosea</b> .....		
2'-2½'	1.50	12.
1½'-3'	1.25	10.
10"-12"	.60	4.
<b>Lemoinei</b> .....		
2'-3'	1.50	12.
1½'-2'	1.25	10.
1'-1½'	.85	7.
<b>Pride of Rochester</b> ,		
4 yr., bushy....	5'-6'	1.75 14.
	4'-5'	1.25 11.
	3'-4'	1.00 9.
	2'-3'	.85 7.50
	10"-12"	.50 4.
<b>Diervilla (see Weigela)</b>		
<b>Euonymus Japonica</b> ,		
18"-24"	1.25	10.
15"-18"	1.00	8.
4"-5"	.60	5.
<b>Forsythia Fortunei</b> ....		
2'-3'	1.00	8.
12"-18"	.75	6.
<b>Viridissima</b> .....		
4'-5'	1.75	15.
3'-4'	1.50	12.
3 yr.....	2'-3'	1.25 10.
2 yr.....	2'-3'	1.00 8.
	18"-24"	.75 6.

	10	100
<b>Hydrangea</b> .....		
<b>arborescens gr. alba</b> ,		
Transpl. 3 yr.....	3'-4'	\$1.75 \$15.
<b>arborescens gr. alba</b> ,		
3'-4'	1.50	12.
2'-3'	1.25	10.
2'-2½'	1.10	9.
<b>paniculata gr.</b> , 3 yr.,		
cut back transpl....	3'-4'	14.
transpl., 3 yr.....	2'-3'	12.
2 yr.....	2'-3'	10.
transpl. 2 yr.....	18"-24"	9.
1 yr.....	12"-18"	7.50
<b>Lonicera</b> .....		
<b>Tatarica, Pink</b> , 3 yr	5'-6'	10.
<b>Red</b> , 3 yr.....	3'-4'	10.
2 yr.....	2'-3'	8.
1 yr.....	12"-18"	6.
<b>Philadelphus</b> .....		
<b>Coronarius, Single</b> ...	5'-6'	1.50 12.
	4'-5'	1.25 10.
	3'-4'	1.00 8.
	12"	.60 5.
<b>Spiraea</b> .....		
<b>Anth. Waterer</b> , 3 yr.	3'	2.00 15.
	1½'-2'	1.50 12.
<b>bushy</b> , 3 yr.....	12"-15"	1.30 11.
<b>transpl. &amp; bushy</b> ,	9"-12"	1.10 9.
	6"-9"	.75 6.
<b>Blue (Caryopteris</b>		
<b>Mastacanthus)</b> ...	12"-18"	.75 6.
<b>Bridal Wreath (Prunifolia)</b> .....	2'-3'	1.50 12.50
<b>Frobeli</b> .....	3'-4'	1.25 10.
	3'-3½'	1.10 9.
	2½'-3'	.85 7.
<b>Reevesii</b> .....	3'-4'	1.50 12.
	2'-3'	1.25 10.
<b>Van Houttei</b> , 3 yr....	4'-5'	1.50 12.
3 yr.....	3'-4'	1.25 10.
2 yr.....	3'-4'	1.10 9.
1 yr.....	2'-3'	.90 7.50
<b>Viburnum</b> .....		
<b>opulus sterile</b> .....	2'-2½'	1.25 10.
	1½'-2'	.90 8.
<b>tomentosum var.</b>		
<b>plicatum, bushy</b> ,		
6 yr....Each, \$1	4'-5'	9.00
4 yr....Each, 50c.	4'-5'	4.50
	3'-4'	2.50 20.
	2½'-3'	2.00 15.
<b>A magnificent block</b>	2'-2½'	1.50 12.50
	12"-18"	1.00 8.
From 3 in. pots...		.60 5.

	10	100
<b>Weigela Candida</b> , 4 yr.	5'-6'	\$1.75 \$15.
	3'-4'	1.50 12.
	12"-18"	.85 7.
<b>Eva Rathke</b> .....		
4'-5'	1.75	15.
3'-4'	1.50	12.
2'-3'	1.25	10.
	18"-24"	.90 8.
	12"-18"	.80 7.
<b>Rosea</b> , 3 yr.....		
5'-6'	1.75	15.
4'-5'	1.50	12.
3'-4'	1.25	10.
2 yr.....	18"-24"	.90 8.
<b>Variegated</b> .....		
4'-5'	1.50	12.
	18"-24"	.90 8.

## Vines

	Size	10	100
<b>Ampelopsis</b> .....			
<b>Quinquefolia</b> , 3 yr.....		\$1.00	\$8.
2 yr.....		.70	6.
<b>Clematis</b> .....			
<b>Paniculata</b> .....	2½"	4.00	37.50
<b>Hedera Helix</b> ,			
(English Ivy).....	4"	.90	7.
	2½"	.50	4.
<b>Euonymus</b> .....			
<b>Radicans</b> , 2 yr.....	12"-18"		10.
3 yr.....	7"-9" tr.		10.
<b>Field-grown</b> , 1 yr.....			7.
<b>Variegata</b> .....	2'XXX	15.	
	12"-18"	10.	
<b>Field-grown</b> , 1 yr....			7.
<b>Lycium Barbarum</b> ,			
(Matrimony Vine) 3yr.	3'-4'XXX	10.	
2 yr.....	12"-18"	6.	
1 yr.....		4.	
<b>Wistaria</b> .....			
<b>Magnifica</b> .....	12"		8.
<b>Honeysuckle</b> .....			
<b>Evergreen</b> , 3 yr.....	2'-3'	10.	
2 yr.....	2'-3'	8.	
1 yr.....	2'-2½'	6.	
<b>Golden</b> , 3 yr.....	3'-4'	10.	
1 yr.....	18"-24"	6.	
<b>Halliana</b> , 3 yr.....	3'-4'	12.	
2 yr.....	2'-3'	10.	
1 yr.....	2'-2½'	6.	
<b>Heckrottii</b> , 3 yr.....	2'-3'	12.	
3 yr.....	18"-24"	10.	
2 yr.....	18"-24"	8.	
1 yr.....	12"-18"	7.	
<b>Red Coral</b> , 1 yr.....			6.



The Conard & Jones Co., West Grove, Pa.



DOROTHY  
PERKINS—  
ROSES



Whether you have  
**3 or 300,000 Customers**  
We believe that at least  
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of them would be delighted to own a copy of this New Book about Roses

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Furthermore, there are lists recommended for use in every imaginable place and for every conceivable purpose.

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"I have read 'How to Grow Roses' twice, and consider it the most valuable work on Roses for America ever sent out. Its construction is admirable and shows thought and wisdom. The calendar gives valuable instructions in a nut-shell, and your cuts on drainage, pruning, etc., are just right. The whole work is admirable and you should be proud of it."

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and Author of the Book

ANTOINE WINTZER, Vice-President  
and Grower of the Roses

# Headquarters for Hardy Climbing Roses

More indispensable than ever are These Hardy Field-Grown Roses

HERE in Chester County we are blessed with luxuriantly good soil. The roots Roses make here insure a strong top growth. Please note the sizes named. If you wish the tops left on, please so state when ordering. We have between one and two hundred varieties of Climbing Roses alone, on trial here. Those we list here are among the best of the bunch.

*Samples cheerfully forwarded on request.*

ROSES. On their own roots.			
<b>Moss.</b>	Field	Per	Per
<b>Wichmoss.</b> Climbing. The New Climbing Moss Rose. Buds pink, changing to white flowers, thickly mossed. 2 yr.....	Grown 18"-24"	10	100 \$2.00 \$15.
<b>Rugosa.</b>			
<b>Alice Aldrich.</b> Bears long buds of rich pink. An unusual variety even among the Rugosas. 2 yr.....	18"-24"	1.50	12.
2nd size.....		1.25	10.
<b>New Century.</b> Double white and pink, (Clotilde Soupert x Rugosa alba). Sweet briar fragrance and quite a continuous bloomer. 2 yr.....	18"-24"	1.50	12.
1 yr.....		1.25	10.
<b>Sir Thomas Lipton.</b> Like New Century except flowers are entirely white. Ours often continue blooming till November. 2 yr.....	18"-24"	1.50	12.
1 yr.....		1.25	10.
<b>Species.</b>			
<b>Microphylla.</b> Red. Semi-climber; nearly evergreen; double red flowers followed by spine covered fruits. 1 yr.....	12"-15"	1.25	10.
<b>Polyantha.</b>			
<b>Cecile Brunner.</b> Climbing. Flowers precisely like those of "Sweet Heart," and blooms steadily all Summer, which is more than we can say for most of the so-called "Everbloomingers." 1 yr., strong...		1.25	10.
<b>Multiflora.</b>			
<b>American Pillar.</b> Our introduction, and generally recognized as the best, brightest and largest flowered single, hardy Climbing Rose in existence. It will often grow 30 ft. in a season. 4 yr.....	4'-6'	1.75	15.
3 yr.....	3'-5'	1.50	12.
1 yr.....	2'-3'	1.10	9.
<b>Countess Marie H. Chotek.</b> New, large-flowered red. 1 yr.....	2'-3'	1.00	9.
<b>Count Zeppelin.</b> Similar to, but more brilliant than Tausendschön. 3 yr.....	3'-4'	1.75	15.
2 yr.....	2'-3'	1.40	12.
<b>Flower of Fairfield.</b> So-called Everblooming Crimson Rambler. Subject to mildew. 2 yr.....	18"-24"	1.00	9.
<b>Miss Messman, E. B.</b> Another and better Everblooming Crimson Rambler, actually in bloom most of the Summer, and an excellent grower. 3 yr.....	3'-4'	1.75	15.
2 yr.....	3'-4'	1.40	12.
1 yr.....	2'-3'	1.10	10.
<b>Philadelphia.</b> Masses of double garnet flowers. 2 yr.....	2'-3'	1.40	12.
2 yr.....	12"-18"	1.10	10.
<b>Yellow Rambler (Aglaiia).</b> Only 250 of these. 2 yr.....	2'-3'	1.40	12.
2 yr.....	2'	1.00	9.
<b>Schiller.</b> Improvement over Trier. 2 yr.....	18"-24"	1.40	12.
Tausendschön. (We need these, please quote).			
<b>Veilchenblau.</b> Violet blue. Harmonizes with white Roses, but not with the reds. 2 yr.....	3'-4'	1.10	10.
1 yr.....	2'-3'	.90	8.
<b>Wartburg.</b> Carmine rose seedling of Tausendschön; nearly thornless. 3 yr.....	3'-4'xx	1.60	15.
<b>Wichuraiana and Hybrids.</b>			
<b>American Beauty.</b> Climbing. Extra strong, 2 yr. old.....	4'-6'	1.75	15.
Extra strong, 1 yr. old.....	2'-3'	1.10	10.
<b>Cassimer Mouille.</b> New. Close cupped cluster, Roses of white and pink. 2 yr.....	2'-3'	1.40	12.
1 yr.....	18"-24"	1.10	10.

<b>Christine Wright.</b> A remarkably fine Rose, flowers large, exquisite pink. 2 yr.....	Field Grown 3'-5'	Per 10	Per 100 \$2.00 \$15.
2 yr.....	2'-3'	1.40	12.
1 yr.....	18"-24"	1.10	10.
<b>Daybreak.</b> Single flowers in loose pyramidal clusters; deep yellowish pink. 2 yr.....	3'-4'	1.10	10.
1 yr.....	2'-3'	1.00	8.
<b>Dr. W. Van Fleet.</b> Hardy, vigorous grower, with shiny foliage and buds like Souv. du Pres. Carnot. One of the best of the Hardy Climbers. 2 yr.....	3'-5'	2.25	18.
1 yr.....	18"-24"	2.00	15.
<b>Dorothy Dennison.</b> Exquisite pink cluster Rose. Much in demand among those who have used it. 3 yr.....	4'-5'	1.40	12.
2 yr.....	3'-4'	1.10	10.
1 yr.....	18"-24"	1.00	8.
<b>Dorothy Perkins, Pink.</b> You all know this one; we have only a few left. 3 yr.....	4'-5'	1.40	12.
2 yr.....	3'-4'	1.15	10.
1 yr.....	18"-24"	1.00	8.
<b>Dorothy Perkins, White.</b> Like the illustration top opposite page. 3 yr.....	4'-5'	1.40	12.
2 yr.....	3'-4'	1.15	10.
1 yr.....	18"-24"	1.00	8.
<b>Evangeline.</b> Single flowers, 2 in. diameter. Petals white and tipped pink. 2 yr.....	3'-4'	1.40	12.
1 yr.....	18"-24"	1.15	10.
<b>Excelsa.</b> (Red Dorothy Perkins). American Rose Society awarded Excelsa the "Hubbard Medal" for the best Rose introduced in last five years—for vigor of growth, brilliant blaze of bloom and all-round satisfaction. Florist XX grade. 3 yr.....	4'-5'	1.75	15.
2 yr.....	3'-4'	1.40	12.
1 yr.....	18"-24"	1.15	10.
Please so specify if tops are to be left on.			
<b>Farquhar.</b> Large clusters of Double light pink flowers. 2 yr.....	2'-3'	1.15	10.
1 yr.....	18"-24"	1.00	8.
<b>Juanita.</b> Lovely pink. 2 yr.....	2½'-3½'	1.40	12.
1 yr.....	2'-3'	1.15	10.
<b>Lady Gray.</b> Large loose clusters of delicate cherry pink. 3 yr.....	3'-4'	1.40	12.
2 yr.....	2'-3'	1.15	10.
1 yr.....	18"-24"	1.00	8.
<b>Minnehaha.</b> Exceptionally large truss and late flowering. 3 yr.....	3'-4'	1.40	12.
2 yr.....	2'-3'	1.15	10.
1 yr.....	18"-24"	1.00	8.
<b>Prof. C. S. Sargent.</b> Delicate buff to deep golden-yellow. Good for ground cover. 3 yr.....	3'-4'	1.75	15.
2 yr.....	2'-3'	1.40	12.
<b>Ruby Queen.</b> One of Dr. Van Fleet's originating, free, fragrant, bright carmine goods Pillar Rose. 1 yr., field plants...		1.15	10.
<b>Silver Moon.</b> Extra large, single flowers of pure white. 3 yr.....	4'-5'	2.50	20.
2 yr.....	3'-4'	2.00	15.
<b>Universal Favorite.</b> (Double Pink Memorial). 3 yr.....	3'-4'	1.40	12.
2 yr.....	2'-3'	1.15	10.
1 yr.....	18"-24"	1.00	8.
<b>Wichuraiana.</b> The hardy single white Memorial. One of the best to cover banks. 3 yr.....	3'-4'	1.40	12.
2 yr.....	2'-3'	1.15	10.
1 yr.....	18"-24"	1.00	8.
<b>Wichuraiana, Variegated.</b> Deserves to be better known; young foliage lacelike, red, white and green. 2 yr.....	2'-3'	1.40	12.
1 yr.....	18"-24"	1.15	10.

The Conard & Jones Co., West Grove, Pa.





# Choicest Varieties ♪ Lily Cannas

## As Big As a Man's Hat

That fits "Wintzer's Colossal." It is not only the "largest Canna in commerce," but is without even a near rival. The famous P. T. Barnum used to tell his sign painter to use any color he chose to, so long as it was red.

Wintzer's Colossal is the reddest of reds that Nature's paints have mixed.

It grows to "beat the band," and clumps up in a fashion to please the heart of the man who buys Cannas to make money on them.

But its crowning virtue is in its abundance of bloom. PROLIFIC? Yes, doubly that. Powerful masses of intense color.

Wintzer's Colossal graced the most conspicuous beds in front of the National Capitol at Washington this year. Mr. Henlock reports:

"They certainly did attract attention; but is it any wonder? Tourists from Denver, Galveston, Chicago, New York, etc., would ask us: 'What is it?' 'Where can we get it?' They were told to 'apply to Headquarters for Cannas. Write to The Conard & Jones Co., West Grove, Pa.'"



Wintzer's Colossal Canna, \$2.00 per doz.

### Recent Novelties

NAME.	Ht.-ft.	Description.	100	1000
♣ City of Portland	3½	The color is a beautiful, glowing pink, deeper in color than its parent, Mrs. Alfred F. Conard, and the flowers are produced in greatest profusion on strong, erect, branching stalks. It is an early and continuous bloomer, blooming freely in hot or cool weather. Canna experts last season pronounced it the "finest all-round pink Canna to date."	\$15.	\$125.
♣ Dragon	3-4	An incessant bloomer which keeps sending up new bloom-stalks, until cut down by frost. Dark ox-blood red.	20.	
Firebird	4	Clear, glistening scarlet flowers borne in immense trusses. Very fine. Foliage faulty.	15.	
♣ Flag of Truce	4	Large-flowered, cream-white Canna, with faint pink dots on each petal and a sulphur-colored tongue. When a short distance from the flowers they appear pure white.	40.	
♣ Gaiety	5	Reddish orange, mottled with carmine and edged with yellow. The tongue is yellow and densely spotted with carmine.	20.	
♣ Golden Gate	4	The flowers open almost pure gold, but soon become richly rayed with orange crimson and apricot; throat deep carmine red. Foliage green.	15.	100.
♣ Jane Addams	4½	True, bright Buttercup yellow.	15.	125.
♣ Lafayette	4	This Canna was selected to plant in Lafayette Square, directly in front of the White House, for 1916. In some respects it resembles the famous "Meteor," but the flowers are more intense scarlet. The heads of bloom are carried erect above the healthy green foliage, producing a brilliant effect in mass planting.	25.	
♣ Meteor (Wintzer's)	5	The grandest red Canna we know.	15.	120.
♣ Mrs. Woodrow Wilson	4	A charming shade of rich, soft crimson pink, particularly clear and pleasing to the eye. Flowers are large, with broad, overlapping, rounded petals of great substance and durability. Foliage is light green, prettily veined; the habit is robust, but the leaves do not hide the flowers.	30.	
♣ Olympic	5	Rich oriental red, with center shaded lighter red, and dappled carmine. Large, individual blossoms that make heads which are simply immense.	15.	120.

### RECENT NOVELTIES—Continued

NAME	Ht.-ft.	Description	100	1000
♣ Pocahontas (Bronze Olympic)	4½	Large, orient-red flowers, borne on firm, upright stems, just enough above the foliage to show the entire head. The foliage is a dark bronze green with emerald shadings, the ribs a darker bronze.	\$30.	
♣ Princeton	3-4	An intense, bright yellow flower, with a decided dash of red in the throat. Its principal value lies in its ability to resist bleaching better than any other yellow Canna.	30.	
♣ Sam Trelease (Imp.)	3½	An intense, bright Poppy red, with a thread of Buttercup yellow around each petal.	15.	
♣ San Diego	4	Described as Chinese orange or Persian yellow in color. The crimped petals are remarkable for substance, which enables them to withstand the hot Summer sun without wilting, and another charm is in the buds which are dark bronze, harmonizing with the golden bronze foliage. Grand in every way.	30.	
♣ Wintzer's Colossal (Flowered) See cut	5	Without doubt the largest-flowered Canna to date, as the average flowers more than cover a man's hat. The color is a strikingly vivid scarlet that retains its brilliancy.	18.	150.

### Giant Orchid-Flowering Cannas

NAME.	Ht.-ft.	Description.	100	1000
Burbank	4½	A giant in size. Canary yellow, with throat spotted crimson.	\$2.50	\$20.
Indiana	6	Glistening golden orange.	4.	30.
King	4	Brilliant red, bordered yellow.	2.50	20.
Hum-bert	4	Bright orange scarlet, streaked with crimson. Magnificent bronze foliage. Used in great quantities for bedding, and most satisfactory.	3.	25.
♣ Mrs. Carl Kelsey	6	Orange scarlet, striped yellow.	3.	20.
♣ New York Uncle Sam	5	Scarlet; foliage rich plum color. One of the finest in this giant-flowered class.	4.	30.
♣ Wintzer's Colossal Wyoming	7	Brilliant orange scarlet flowers.	2.50	20.
	5	Finest and undoubtedly the largest Orchid-flowering Canna in existence.	18.	150.
	7	Blossoms orange colored; of immense size; foliage is purple.	2.50	20.

♣ Indicates varieties originated and introduced by The Conard & Jones Co.







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# Choicest Varieties 卐 Lily Cannas

## White and Yellow Shades

NAME.	Ht.-ft.	Description.	100	1000
卐 Blanche Wintzer	3½	Snowy white....Each \$1.00; 10 \$9.00		
卐 Brilliant	4	Pure, golden yellow, with red tongue....	\$4.	\$30.
卐 Cali-fornia	4	Pure, rich orange gold; a color that harmonizes with all others.....	4.	30.
卐 Cloth of Gold	3	Pure orange, tinted with gold and coppery red. Bronze foliage.....	5.	40.
卐 Comte de Bouchard	4½	Intense golden yellow flowers, spotted with bright red.....	2.	15.
卐 Coronet (Imp.)	3	Brilliant canary yellow.....	3.	25.
卐 Director	3	Bright yellow, faintly dotted with soft rose; very fine.....	2.	15.
卐 Elizabeth	3½	Yellow, dotted bright red.....	2.50	20.
卐 Ioss	3½	Yellow, almost covered with brilliant red dots.....	2.50	20.
卐 Gladia-tor	5	A magnificent, robust Canna that has been a leader for years. Color is bright yellow, spotted with red.....	4.	30.
卐 Golden Gate	4	Gold color, rayed crimson.....	15.	100.
卐 Jane Addams	4½	True, bright Buttercup yellow.....	15.	125.
卐 Juanita	4½	Bronzy orange color with golden bronze foliage. An exceptionally attractive flower.....	8.	70.
卐 Kate F. Deemer	4	Delightful oriole yellow.....	4.	30.
卐 Marvel	4-5	Flowers buff to orange, on green foliage, rather narrow or slight in its growth.....	10.	80.
卐 Mont Blanc (Imp.)	3½	Almost pure white. Good for mass planting.....	5.	40.
卐 Queen of Holland	3-4	Rich orange-bronze foliage.....	10.	
卐 Richard Wallace	4½	Large flowered; canary yellow. An especially fine bedder.....	4.	30.

## Pink—Light and Dark Shades

NAME.	Ht.-ft.	Description.	100	1000
卐 Betsy Ross	3	Beautiful rose pink; valuable on account of its dwarf habit.....	\$5.	\$ 40.
卐 City of Portland	3½	Deep salmon pink. New and good.....	15.	125.
卐 Eastern Beauty	4	Light salmon and orange flowers; bronze foliage.....	3.	25.
卐 Evolution	4	Flowers rich pink with a golden tint; bronze foliage.....	2.50	20.
卐 Hungaria	3½	Attractive rose pink; very free bloomer.....	6.	50.
卐 Louise....	5	Soft rose pink, delicately dappled with red.....	3.	25.
卐 Loveliness	3	Bright ruby carmine; the blooms are of the neat Gladiolus type.....	6.	50.
卐 Maid of Orleans	4½	Rich cream ground mottled and shaded with soft pink.....	10.	80.
卐 Martha Washington	3	Extra large flowers of bright rose pink; a great bloomer.....	3.	25.
卐 Mrs. Alfred F. Conard	4	The grandest flesh pink Canna ever introduced.....	12.50	100.
卐 Mrs. Woodrow Wilson	4	Similar to the Mrs. A. F. Conard in color, but a deeper pink.....	30.	
卐 Rosea gigantea	3½	Giant flowers of soft rose to carmine pink.....	10.	90.
卐 Venus	4	The color is gay rosy pink, with a well defined border of creamy yellow. An incessant bloomer.....	4.	35.
卐 Wabash	4	The bronze-leaved Rosea gigantea. Flowers are carmine pink and very large. An unusual Canna.....	6.	50.
卐 Zenith	5	Orange pink or salmon, with the tongue pure orange; unlike any other Canna.....	3.	25.

## Red Shades—Light and Dark

NAME.	Ht.-ft.	Description.	100	1000
卐 Beacon	4	Moderate-sized flowers of rich cardinal red, borne in impressive heads.....	\$6.	\$50.
卐 Black Prince	5	Intense, deep, velvety maroon. Green foliage with mahogany-colored stems.....	3.	25.
卐 Brandy-wine	3½	Very dark foliage, topped with brilliant red flowers.....	3.	25.
卐 Cono-wingo	5	Intense, deep, fiery scarlet. Foliage plum color at the base, shading to olive green at the tip.....	4.	30.
卐 Dragon (New, 1915)	4	Dark ox-blood red. Especially suitable for mass planting.....	20.	
卐 Duke of Marlborough Egandale	4	Dark, rich, velvety crimson; fine, shapely flowers.....	2.50	20.
卐 Express Firebird	2½	A good old standby. Semi-bronze foliage; rich wine-red flowers.....	2.50	20.
卐 Geo. Washington	4	Good dwarf; scarlet crimson.....	4.	30.
卐 Jupiter	3½	Clear, glistening scarlet flowers borne in immense trusses. Very fine.....	15.	
卐 Lafayette (New, 1916)	6	Deep, velvety crimson.....	3.	25.
卐 Louisiana	6	Rich red flowers; immense, deep purple foliage, some leaves one foot wide and three feet long.....	3.	20.
卐 Meteor (Wint-zer's)	4	Flowers almost scarlet, intensely vivid and very striking.....	25.	
卐 Mephisto Mount Etna	3½	One of the finest Orchid flowering. Deep orange red; massive foliage.....	2.	15.
卐 Mrs. Geo. A. Strohlein	5	The grandest red Canna we know.....	15.	120.
卐 Olympic	5	The darkest crimson Canna.....	3.	25.
卐 Pennsylvania	4	Brilliant crimson, with magnificent dark purple foliage.....	2.50	20.
卐 Philadelphia (Imp.)	6	Flowers amaranth red, with large bronze foliage.....	2.	15.
卐 Pillar of Fire	3	Rich oriental red, with center shaded lighter red and dappled carmine. Large individual blossoms that make heads which are simply immense.....	15.	120.
卐 Splendor	7	A dwarf grower and heads up well. Good red; green foliage.....	2.	15.
卐 Triumph Wm. Saunders	3	An excellent dwarf; crimson.....	2.50	20.
卐 Wm. Saunders	4	A giant in height; color is bright crimson scarlet; medium-sized flowers.....	2.50	20.
	4½	Very large flowers; color intense scarlet. This is one of our finest new varieties.....	10.	90.
	3	Deep crimson. A splendid dwarf.....	5.	40.
	4	Individual flowers often five inches across; color bright scarlet; foliage bronze..	4.	35.

## Variegated Kinds

NAME.	Ht.-ft.	Description.	100	1000
卐 Gladiolus	3½	Crimson, changing to carmine rose and edged with gold. An exceptionally free bloomer.....	5.	40.
卐 Jennie Walls Fahnlane	4½	Pink and primrose, with the lips of the petals flashing carmine pink and edged with gold.....	5.	40.
卐 Lorraine (Imp.)	5	Rose pink, bordered with cream.....	6.	
卐 Mme. Crozy	2½	Beautiful orange scarlet, edged bright golden yellow. On account of its dwarf growth and brilliant flowers, this Canna is in great demand for edging beds of taller Cannas.....	3.	25.
卐 Panama	3	The color is an attractive, rich orange red, with a well defined edge of bright golden yellow. The flowers are very large.....	12.	100.
卐 Sam Trelease (Imp.)	3½	An intense, bright Poppy red, with a thread of Buttercup yellow around each petal.....	15.	
卐 Souv. d'A. Crozy	3	Beautiful red, bordered with golden yellow.....	4.	30.

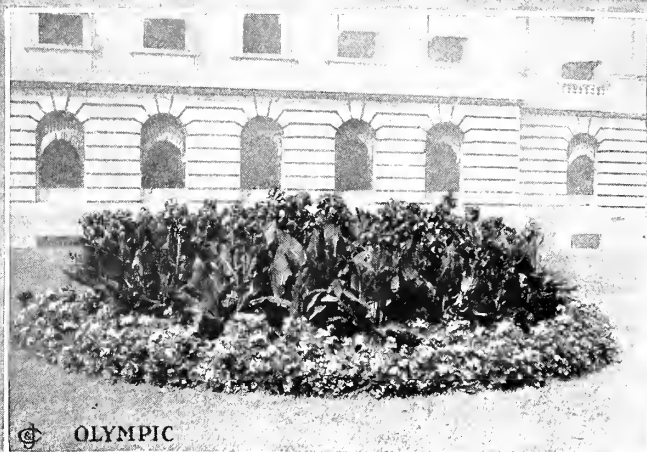
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